



# Quick Pulse Report

Lyn: 651-398-2919  
lbockert@kw.com

The **Quick Pulse Report** can be used to **identify trends** that help buyers and sellers make informed decisions about the best time for them to be in the market...or when they need to adjust and react to competitive changes in the market.

This report is a weekly summary of the listing and showing activity for our Keller Williams Premier Realty Woodbury office (one of the largest offices in the East Metro) and the activity will be reflective of what is happening around the area.

The last 2 columns represent the number of showings scheduled each week (under Total heading) and the number of listings we have active each week. This is a great indicator of whether we have a **seller's market** (more showings than listings)...or a **buyer's market** (more listings than showings).

If you have questions or would like suggestions on how to work best with market conditions, **give us a call!**

Date	Monday	Tuesday	Wed	Thursday	Friday	Saturday	Sunday	Total	Listings
1/4/2021	32	38	34	44	44	33	12	237	109
1/11/2021	20	35	28	63	69	52	38	305	110
1/18/2021	36	43	63	53	104	42	34	375	111
1/25/2021	21	24	25	26	73	49	49	267	110
2/1/2021	63	69	66	57	107	72	42	476	113
2/8/2021	53	127	177	204	155	82	51	849	116
2/15/2021	42	55	51	46	70	99	56	419	115
2/22/2021	117	83	61	95	78	64	34	532	107
3/1/2021	57	59	109	105	78	50	31	489	104
3/8/2021	56	79	159	176	200	147	84	901	110
3/15/2021	107	97	84	100	95	66	47	596	107
3/22/2021	49	43	71	79	73	43	27	385	108
3/29/2021	52	70	92	87	94	71	29	495	113
4/5/2021	88	86	88	87	89	65	36	539	116
4/12/2021	79	95	100	163	150	53	38	678	114
4/19/2021	61	79	77	65	130	86	38	536	114
4/26/2021	67	97	101	150	160	90	45	710	111
5/3/2021	73	87	92	127	97	58	19	553	111
5/10/2021	63	73	86	123	101	46	31	523	114
5/17/2021	52	80	101	130	140	60	39	602	123
5/24/2021	55	112	119	121	85	42	36	570	121

1/6/2020	27	31	49	62	46	38	38	291	220
1/13/2020	29	13	25	44	49	49	48	257	220
1/20/2020	31	25	48	41	52	35	29	261	218

1/27/2020	28	21	22	35	41	27	30	204	210
2/3/2020	34	57	75	78	84	56	28	412	221
2/10/2020	52	45	33	76	74	47	47	374	236
2/17/2020	34	25	46	49	87	82	67	390	239
2/24/2020	60	50	99	88	89	69	42	497	244
3/2/2020	86	45	63	99	90	81	44	508	250
3/9/2020	48	40	35	26	38	58	26	271	243
3/16/2020	45	28	39	51	73	56	27	319	176
3/23/2020	24	36	24	23	44	33	24	208	177
3/30/2020	19	14	24	37	31	32	22	179	175
4/6/2020	31	34	30	55	35	19	12	216	176
4/13/2020	40	30	37	38	93	66	47	351	180
4/20/2020	45	40	25	60	66	39	40	315	191
4/27/2020	41	54	43	67	62	43	29	339	186
5/4/2020	51	36	25	43	69	54	23	301	191
5/11/2020	55	42	68	106	120	85	48	524	197
5/18/2020	50	51	48	77	103	63	46	438	189
5/25/2020	30	72	101	59	78	67	49	456	190
6/1/2020	63	70	108	74	88	86	53	542	185
6/8/2020	57	48	59	121	120	141	46	592	193
6/15/2020	86	103	167	173	112	77	49	767	201
6/22/2020	102	122	115	81	86	54	46	606	190
6/29/2020	64	98	127	143	73	23	49	577	190
7/6/2020	80	97	117	97	95	58	50	594	195
7/13/2020	74	75	98	126	82	53	56	564	195
7/20/2020	69	56	52	47	46	49	43	362	196
7/27/2020	47	59	60	78	102	59	55	460	187
8/3/2020	73	66	87	119	78	66	38	527	195
8/10/2020	46	58	76	107	92	69	46	494	194
8/17/2020	75	54	68	15	102	63	47	424	197
8/24/2020	43	59	71	72	94	86	62	487	196
8/31/2020	80	107	62	71	59	44	28	451	194
9/7/2020	37	53	71	85	128	76	57	507	194
9/14/2020	38	56	69	100	136	88	50	537	198
9/21/2020	63	61	92	102	76	48	32	474	209
9/28/2020	42	31	32	47	92	84	41	369	196
10/5/2020	45	55	88	73	79	55	34	429	196
10/12/2020	38	65	83	105	76	68	27	462	209
10/19/2020	34	31	65	40	42	32	16	260	194
10/26/2020	38	41	47	49	46	29	21	271	184
11/2/2020	20	19	17	47	73	44	24	244	170

11/9/2020	37	26	32	38	52	37	31	253	160
11/16/2020	26	22	15	31	40	45	25	204	148
11/23/2020	37	25	16	8	22	27	14	149	141
11/30/2020	22	31	22	23	38	39	24	199	131
12/7/2020	56	49	82	59	58	42	21	367	133
12/14/2020	26	33	55	18	27	20	21	200	122
12/21/2020	18	13	7	4	7	8	16	73	118
12/28/2020	14	28	33	24	16	22	22	159	110

